## ABDULLAH KHAN NIAZI

Agricultural University Peshawar makniazikhan@yahoo.com
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## WORK EXPERIENCE

- KPK Agricultural University Peshawar –Lecturer 2011 to present
- CECOS University Peshawar –lecturer Marketing 2010 to 2011
- GC University, Faisalabad. —lecturer Marketing 2009-2010 Supportive Subjects: Brand Mgt, Business research, marketing mgt
- Supervision of MS scholars

## **Subjects Taught**

MS- Seminar in Marketing, Contemporary Issues in Marketing, Strategic Marketing Management, Marketing research

MBA Principles of Marketing, Marketing Mgt, Brand Mgt, Marketing of Services

BBA Sales Mgt, Consumer Behavior.

## **EDUCATION**

2012-2015 IM Sciences. Peshawar, Pakistan

Ph.D- Marketing (Scholar)

2009-2011 IM Sciences, Peshawar, Pakistan

**MS-Marketing** 

2004-2008 GC University, Faisalabad.

**BBA- Honors Marketing** 

2001 to 2003 -PAF Inter College mianwali

FSc-(Computer Science) -

2000 Matriculation

PAF Inter College mianwali

### RESEARCH WORK

- ➤ The Emotionally Charged Advertisements and Their Influence On Consumers' Attitudes, Published in International Journal Of Business and Social Sciences, Vol.3,1 Jan 2012
- ➤ "Impact Of Emotional Advertisement On Attitude Toward Ads, Brand And Purchase Intention"
  Published in Interdisciplinary journal of contemporary research in business November Edition 2010
  Vol.2, no 6.
- Link Between Organizational Justice And Employee Job Performance in the Work Place" Published in Interdisciplinary journal of contemporary research in business July edition 2010 Vol.2, No.3.
- ➤ "Brand Personality Of Mobile companies On Consumer Attitude" Published In Interdisciplinary journal of contemporary research in business November Edition 2010 November Vol 2, No 6.
- ➤ Mediating Role of Employee Job Satisfaction on the Relationship of Person-Organization-Fit and OCB International Journal of Contemporary Business Studies Vol.3, No.7 in July 2012.
- ➤ "Effect of Customer satisfaction and its outcomes . A study of Pakistani service sector" Interdisciplinary Journal Of Contemporary Research In Business. December Edition 2011–Interdisciplinary journal of contemporary research in business Vol.3, No.8.
- > "Impact of celebrity credibility on advertising effectiveness", accepted in Pakistan Journal of Commerce and Social Sciences and will publish in April-May edition
- "Influence of Islamic Way of Advertisements on Consumers' Attitudes towards Advertisements, Brands & their Purchase Intentions: A Comparison of Islamic with Non-Islamic Advertisement" to present in 4th Global Islamic Marketing Conference, Istanbul 28-29 May 2013
- Consumers' Perceived Risks and Benefits in Adaptation of Mobile Banking working paper.
- Is Islamic Banking Really Islamic a case of Pakistan working paper.

## **DISTINCTIONS**

- Silver medal in BBA
- ➤ Got HEC Scholarship For MS Program
- > Member of Islamic Marketing Association
- > Done a research project awarded by HEC.

# RFERENCES

➤ Dr.Usman Ghani Assistant Professor, IM Sciences Peshawar, Contact # 0333-9109355